

FORTALDE BUIZDOOM

MEDIA GUIDE & SPECIFICATIONS



Index

Fort Lauderdale Magazine is your city magazine.

Fort Lauderdale Magazine is a reflection of the people, places, events, issues, and concerns that shape our lives, influence our decisions, and provide for a vibrant existence in Fort Lauderdale. Published twelve times a year, Fort Lauderdale Magazine informs, challenges, delights and inspires the people who live, work and play in the city.

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About Us

Who We Are

Fort Lauderdale Magazine is a reflection of the people, places, events, issues, and concerns that shape our lives, influence our decisions and provide for a vibrant existence in Fort Lauderdale. Published twelve times a year, Fort Lauderdale Magazine informs, challenges, delights and inspires the people who live, work and play in Fort Lauderdale.



What We Do

The philosophy of Fort Lauderdale Magazine is simple and straightforward: We give readers relevant and compelling content, written by talented writers and credible journalists, and present it in an attractive format. This generates a loyal readership and a loyal customer base for our advertisers.

In short, we're delivering a publication that people want to pick up and read, giving our advertisers great exposure to an attractive market of buyers.

What We Offer

Fort Lauderdale Magazine provides valuable content and credibility. Our readers believe in magazines and magazine advertising more than other media. Simmons Multi-Media Engagement Study shows magazines are more trustworthy than TV or the Internet. Other independent research confirms that consumers place significant trust in magazine advertising. Studies by Yankelovich and Dynamic Logic also report that consumers are more likely to have a positive attitude toward advertising in magazines compared to other media.



What We've Made.



FLORIDA
MAGAZINE
ASSOCIATION'S
2019 MAGAZINE
OF THE YEAR



"Elegant and well-executed."

"The magazine's voice and point of view is clear throughout. Well edited, and engaging."

"A beautifully-designed magazine...there is a nice richness to the service material and it's so well put-together."

- Judge's comments, Florida Magazine Association's Charlie Awards



Our Difference.

How We're *Different* from Other Area Magazines

We offer a well-rounded city magazine that covers an excellent balance of lifestyle, business, society, leisure, people, politics and more.

2

Our lifestyle content is specific to Fort Lauderdale. Our editor and publisher were born and raised in Fort Lauderdale, know the city and want to explore and share all of its nooks, crannies, and idiosyncrasies with our readers. 3

Credibility and respect are top priorities. We want our advertisers respected and noticed, so we don't allow paid editorial submissions or supersaturated editorial coverage of our advertisers. 4

We dig into **hot topics**and **issues** that other city
magazines can't or won't
touch, and we offer **exclusive content.** You won't see our
stories anywhere else.

5

We think 'outside the box'
with our content and readerinvolvement to increase awareness
with our partners through events,
contests, photo-shoots and more.

6

Our book isn't bogged down with generic sections and listings that have no relevance to our readers. 7

We call the shots on our editorial coverage and are not influenced in our choice of stories. 8

We reinforce our print magazine with **exclusive online content** that is fresh and timely, and we use our online presence to further our relationship with our readers.



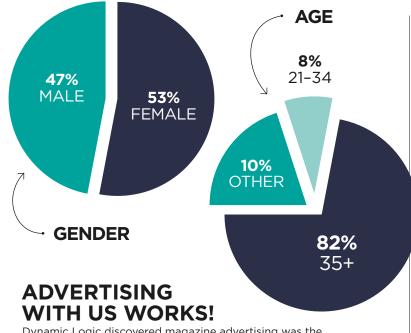


PHOTOGRAPHY: YELSSING ESPINOZA

Demographics

Fort Lauderdale Magazine readers are fully engaged.

BIG research studies show that when consumers read magazines, they are less likely to engage in other media or take part in non-media activities compared to users of TV, radio, or the Internet. Based on research by MediaVest, our consumers are more likely to turn to magazines to search for information across a variety of categories than to the Internet. Our readers give their undivided attention to our stories, our photography and our advertisers. Fort Lauderdale Magazine informs, challenges, delights. and inspires the people who live, work, and play in Fort Lauderdale.



Dynamic Logic discovered magazine advertising was the most powerful medium in increasing purchase intent when compared to magazines, the Internet and TV. More than half of magazine readers took action or had a more favorable opinion about the advertiser, according to Affinity Research. Numerous studies prove that magazine advertising drives web visits and searches more than other media.*

INCOME

Household\$155,000+ Net Worth......\$1,385,000+

REAL ESTATE

Own Home98%

Primary Home

Value\$765,000-\$140m

EDUCATION

IMPROVED RETURN-ON-INVESTMENT

Multiple studies have demonstrated that spending advertising dollars on magazines improves marketing and advertising return on investment across a broad range of product categories.*

*Sources: Northwestern University Magazine Reader Experience Study, Starcom, Affinity Research, American Advertising Federation (AAF) Study, Retail Advertising and Marketing Association (RAMA) Study, Dynamic Logic, Hearst Engagement Factor Study, BIGResearch LLC



Our Formula

Targeted mailings of over 20,000 copies sent directly to families with income levels above \$155,000 per year and a net worth above \$1,385,000.

Available paid subscriptions

to anyone who wishes to receive Fort Lauderdale Magazine at home whether they live locally, out-of-state or even out-of-country.

On sale at a number of area supermarkets, pharmacies and businesses that see a high volume of customers daily, prominently displayed in racks or at check-out lines.

Direct mail and deliveries totaling over 15,000 copies to the waiting rooms of doctors, dentists and chiropractors as well as to salons, select hotels and restaurants.

All in Fort Lauderdale zip codes highlighted on the adjacent map.

Carefully selected public

locations that attract upscale readers who build and strengthen our core audience. Studies show that 80% of all adults have read magazines in a public place at some time over the past month and such locations generate an average of 30 readers per month.

We are in-room at hotels and resorts and provide distribution to concierges for tourists, guests and shoppers.



TOGRAPHY: COURTESY OF THE SKLAR TEAM AT COLDWELL BANK!

Distribution.

Fort Lauderdale Magazine Reaches Your Potential Customers

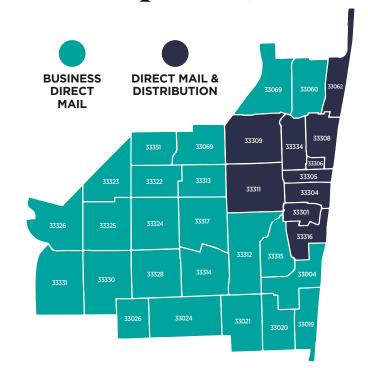
Total Monthly Circulation 39,000 Total Monthly Readership 200,000

DELIVERED & MAILED

● Delivered **●** Mailed

Resort Hotels	D	M
Airports	D	
Hospitals	O	M
Marinas	O	
Executive Airport	O	
Restaurants	O	M
Doctors	O	M
Dentists	O	M
Hotels	O	M
Chiropractors	D	M
Car Rental Agencies	_	

Salons & Spas...... D M



TARGETED MAILINGS

Annual Income Level \$155.000+

Net Worth \$1,385,000+

Home Value \$765,000-\$140m

SOLD AT THESE NEWSSTANDS

(\$3.95 Cover Price)

Publix
Fresh Market
Whole Foods
Winn-Dixie
CVS
Walgreen's
Wal-Mart
Bob's News & Books
Lucky's Market





Departments

Each issue we strive to bring our readers the *freshest content*, highlighting Fort Lauderdale's unique culture.

TRENDING *

Contests, social media and Fort Lauderdale according to you.

AROUND TOWN *

Briefs on the latest in city living.

THE LIST

The best of Fort Lauderdale to experience now.

GOODS *

Stuff we love.

FASHION

Trending fashions for stylish Fort Lauderdale living.

OLD LAUDERDALE

A nostalgic look back at old Fort Lauderdale.

Good Life

CASA CHIC *

Dream homes.

TRAVEL *

Close to home and around the globe.

MOTORS

Putting our mojo in motion.

SPORTS

The personalities behind the action.

OUTDOORS

Healthy pursuits in paradise.

HEALTH

Helpful tips and local health leaders.

City Life

PROFILES

Interesting individuals.

CULTURE

Art, music, theater, nightlife, and other creative endeavors.

COMMUNITY

The people and organizations that unite.

DEVELOPMENT *

Movers and ideas behind our growing city.

BUSINESS

Changes and change-makers.

Food & Drink

GRAZINGS *

A culinary sampling of places according to a theme (ice cream, brunches, bars, etc.)

CHEF'S CORNER *

Inside a top kitchen, plus a favorite recipe.

LIGHT BITES

Briefs on the latest food and restaurant news.

Guide

ENTERTAINMENT

Big names and top acts.

EVENTS

Guide to hip happenings.

(Submit your events to events@FLMag.com or visit FLMag.com/submit-event.)

SNAPSHOTS

Society smiles.

(Submit your events to events@FLMag.com or visit FLMag.com/submit-event.)

* APPEARS EACH ISSUE All themes/topics subject to change.







Editorial Calendar

January

HEALTH & BEAUTY

Ad Reservation Deadline

November 15

Art Deadline

December 1

February

BUSINESS

Ad Reservation Deadline

December 15

Art Deadline

January 1

March

DESIGN

Ad Reservation Deadline

January 15

Art Deadline

February 1

April

DEVELOPMENT

Ad Reservation Deadline

February 15

Art Deadline

March 1

May

SUMMER

Ad Reservation Deadline

March 15

Art Deadline April 1

June

OCEAN

Ad Reservation Deadline

April 15

Art Deadline May 1 July

FOOD & DRINK

Ad Reservation Deadline

May 15

Art Deadline

June 1

August

THE BEST OF FORT LAUDERDALE

Ad Reservation Deadline

June 15

Art Deadline

July 1

September

FASHION/STYLE

Ad Reservation Deadline

July 15

Art Deadline

August 1

October

BOAT SHOW

Ad Reservation Deadline

August 15

Art Deadline

September 1

November

TECHNOLOGY

Ad Reservation Deadline

September 15

Art Deadline

October 1

December

HOLIDAY

Ad Reservation Deadline

October 15

Art Deadline

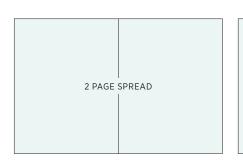
November 1

Ask us how you could be involved in DINE Fort Lauderdale. Contact ashley@FLMag.com or visit fortlauderdalemagazine.com/dine

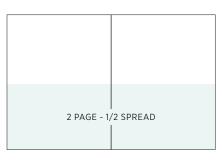




Mechanicals













TRIM SIZE (inches)	WIDTH	HEIGHT	BLEED
2 Page Spread	17*	11 *	Add .125" on all sides
2 Page 1/2 Spread	17*	5.3125*	Add .125" on all sides
Full Page	8.5*	11 *	Add .125" on all sides
2/3 Page Vertical	4.75	10	None
1/2 Page Horizontal	7.5	4.8125	None
1/3 Page Square	4.75	4.8125	None
1/3 Page Vertical	2.325	10	None
1/6 Page Vertical	2.325	4.8125	None

*For bleed ads, please keep all live matter 0.25" from trim.

SPECIALTY ADVERTISING: Bound inserts, companion publications and other forms of specialty advertising are accepted – subject to publisher's approval. Contact your account executive for details.

PRINTING PROCESS:

Sheet-Fed Offset

BINDING METHOD: Perfect

SINGLE-PAGE TRIM SIZE: $8.5'' \times 11''$.

All bleed ads must add .125" bleed to trim-size (listed).

BLACK & WHITE: Upon request.

ELECTRONIC FILES:

We prefer high-resolution PDF files created in one of the following: Adobe InDesign, Adobe Illustrator or Adobe Photoshop. All photography and illustrations used must be no less than 300 dpi and color corrected as CMYK files. Open Type fonts are recommended. All art must be provided at 300 dpi; line art at 600-1200 dpi. Microsoft PowerPoint and Publisher files will not be accepted.

PREFERRED POSITION:

10% additional charge.

AD SUBMISSION:

Email high-resolution PDFs and requests for information on uploading to our FTP site to art@FLMag.com.

PROOFS:

Please provide a high-resolution color proof with SWOP color bars.

PRODUCTION: Artwork production is not included with your advertising contract and will incur an additional fee of \$85 per hour with a minimum of 1 hour. If you want to use your ad or photography outside of the magazine, additional charges will apply. Artwork created by and for the magazine cannot be used in another publication. Please contact your account executive for more information.

CANCELLATION POLICY:

Ad cancellation or moving of insertions requires written notice, submitted 30 days prior to that month's space reservation date. If ad cancellation affects the original earned frequency discount, the advertiser will be billed the difference. If 30-day notice is not provided and space is reserved and the advertiser does not meet copy deadline, publisher may insert a previous advertisement. In circumstances where there has been no previous advertisement, the magazine may prepare and insert an advertisement without prior approval of copy or layout by the advertiser and the advertiser will be responsible for full payment as stated on the original contract.





Digital Specs: FLMag.com

Digital Audiences are Growing

Magazine website usage is growing faster than web usage overall, according to Nielsen online analysis.

CONTENT EVERYWHERE

Digital magazine audiences are growing! Tablet devices and phone apps have reinvented how we tell stories, how consumers interact with our content and how advertisers connect with our audience – all while on the move from beach to home and everywhere in between! Fort Lauderdale Magazine's online content offers complete portability. Where our readers go, so does Fort Lauderdale Magazine.



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Florida Magazine Association Charlie Awards

Best Online Presence & Best Website

MEDIUM RECTANGLE 300 × 250

MEDIUM RECTANGLE

Display Dimensions: 300 × 250 pixels File Dimensions*: 600 × 500 pixels File Size Limit: 150K LEADERBOARD BANNER

LEADERBOARD BANNER

Display Dimensions: 728 × 90 pixels File Dimensions*: 1456 × 180 pixels File Size Limit: 150K HALF PAGE

HALF PAGE

Display Dimensions: 300 × 600 pixels File Dimensions*: 600 × 1200 pixels File Size Limit: 200K

*Our website supports images for use on high-resolution displays (i.e. Apple Retina displays). Files submitted at 2x resolution will render best results on these displays. Acceptable formats include .jpg, .png, and .gif. HTML ads may be accepted at publisher's approval and must be sized to the "File Dimensions" size. Flash files will not be accepted.







Social Media.

Print media is not dead!

The digital age is upon us. We surf the net, tweet, email, text, Facebook, eBay and link-in more often than ever. At Fort Lauderdale Magazine we are often asked if advertising through print media is having an effect and if it is reaching the correct audience.

DID YOU

- → 4 out of 5 adults read magazines.*
- → Since Facebook was founded, magazines have gained more than one million young adult readers.*
- → Magazines are the number one medium of engagement – across all dimensions measured.
- → Simmons Multi-Media Engagement Study found magazines continue to score significantly higher than TV or the Internet in ad receptivity and all of the other engagement dimensions, including "trustworthy" and "inspirational."*

ADVERTISING WORKS!

Magazine advertising moves readers to action. More than half of all readers took action on magazine ads or had a more favorable opinion about the advertiser.*

ADVERTISING ATTRACTS NEW CUSTOMERS!

Our market changes constantly. Newcomers to our area mean new customers to reach. People earn more money, which means changes in lifestyles and buying habits. The shopper who wouldn't consider your business a few years ago may be a prime customer now.



📆 fma

Florida Magazine Associatio Charlie Awards Best Social Media



Snapchat FtLauderdaleMag



Facebook FortLauderdaleMag



Instagram FortLauderdaleMagazine



Twitter FtLauderdaleMag



Pinterest FtLauderdaleMag

*Sources: Northwestern University Magazine Reader Experience Study, Starcom, Affinity Research, American Advertising Federation (AAF) Study, Retail Advertising and Marketing Association (RAMA) Study, Dynamic Logic, Hearst Engagement Factor Study, BIGResearch LLC





PHOTOGRAPHY: SHUTTERSTOCK / PIETRUSZK

The Best of Fort Lauderdale.

Fort Lauderdale Magazine's Annual **Best of Fort Lauderdale Survey & Special Issue**

Nobody knows Fort Lauderdale better than the people who live and play here. What are your favorite spots? Your favorite people? The things to do that make the Lauderdale lifestyle so unbeatable?



READERS VOTE FOR THEIR FAVORITES

Vote at **FLMag.com/best**

200 CATEGORIES TO VOTE FOR!



WINNERS ARE ANNOUNCED IN FORT LAUDERDALE MAGAZINE'S BEST OF FORT LAUDERDALE ISSUE.

CONTACT US FOR SPECIAL RATES!





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